



BARGAINING 2021

HEALTH
BENEFITS

WORKERS'
COMP

MINIMUM
WAGE

FARM
LABOR
RIGHTS

UNEMPLOYMENT
INSURANCE

THE
WAGE

THE
WAGE



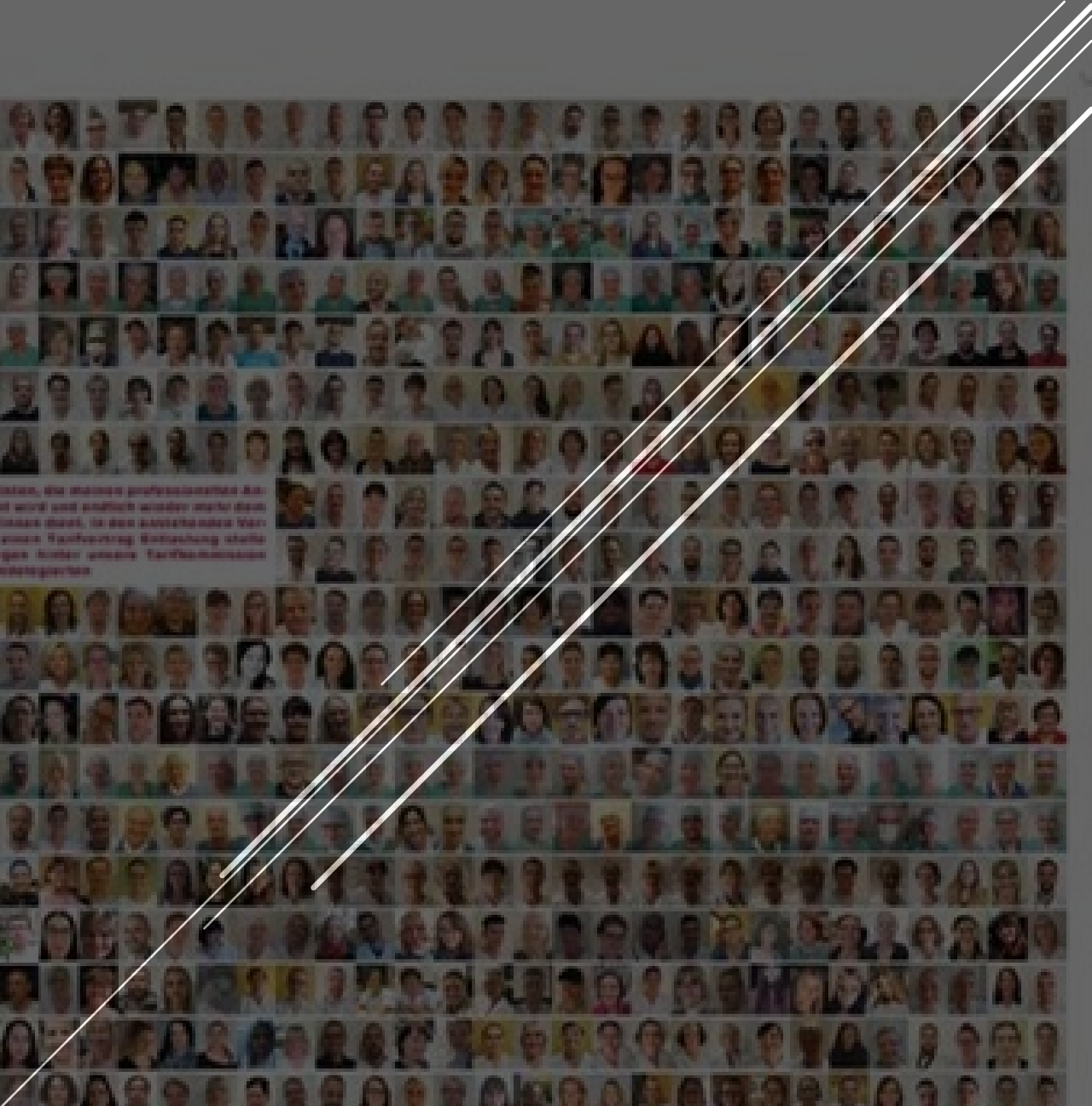
AGENDA

- Who bargains?
- When do we bargain?
- Bill 124
- If you could change three things...
- Communication and Action



Ich will Pflege leisten, die einem professionelles An-
sprechen genügt und mich endlich wieder mehr dem
Wohl der Patienten statt, in den anstrengenden Ver-
handlungen um einen Tarifvertrag, widmen kann.
Ich will deswegen lieber unsere Tarifbeschwerden
und unsere Tarifanträge

WHO BARGAINS?





PROCESS AND TIMELINES

Elect	November 2020 and Feb 2021
Consult	July - August
Consolidate / Prioritize	August
Communicate	August / September
Hit the table	September
Strike vote	October-ish
Strike / Lockout deadline	November
Ratification Vote	November
Bargaining Campaign	ongoing



**Remember
Bill 124?**

**The Elephant at the
Bargaining Table**



(Image: by Leah Saulnier)



BILL 124

“Protecting a Sustainable Public Sector for Future Generations Act”

- Unionized and non-unionized public sector workers
- 3 year “moderation period”
- Salary increases capped at 1% a year
- “Total compensation” increases capped at 1 % a year
- Strictly monitored and enforced by the government



BARGAINING WINS UNDER BILL 124

- Prioritize, prioritize, prioritize!
- Be creative with costing
- Look at gains that aren't compensation
- Focus on the non-monetary wins
 - Work from home
 - Job security
 - Internal hiring
 - Equity issues





How to win? COMMUNICATION AND ACTION!

CAT | COMMUNICATION
ACTION TEAM



**IF YOU COULD CHANGE
THREE THINGS...**



Bargaining ideas and suggestions
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Join the CAT Team and build our power!
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